

Law Practice Management Application Integration With CelloSaaS Biz Edition

// The Customer

Our Customer is a leading legal software provider for more than 3 decades; they offer desktop based Time & Billing Software for small, medium and large Legal Firms in US. Their solution helps to automate virtually every step of the legal process. One easy-to-use affordable tool lets you generate real estate documents, prepare RESPA compliant HUD forms and disbursements, print checks, and file 1099-S forms electronically. Over 15,000 users nationwide use their legal software programs to increase office productivity.

// The Challenge

Customer wanted to offer their award winning desktop applications in a pure Cloud based model with affordable cost for SMB Legal firms. With the help of their in-house development team, they built their application in a single instance model (Separate Instance for each of their customer), but our customer soon realized that this model will cost them lot of operational and maintenance cost going forward and they may not be able to sell their product in an affordable cost. Customer wanted to make the system into Elastic/Shared or "Pure" Multi-Tenant application where the entire Hardware and Software will be shared by all the Customers thereby passing the benefits to the customer in terms of low subscription plan.

// The Need

Customer wanted a strong tool which will help them to make their single instance application into pure shared application within a short span of time and take the offering to the market as quick as possible. Along with SaaS-ification, they also wanted

- ✔ a strong and flexible recurring Billing Engine to automate the entire invoice collection and payment automation
- ✔ a dynamic Security system to automate the process of managing Roles and Groups, grant and restrict privileges for secured resources within the customer environment
- ✔ a fully Self Serviced environment that will help Customers to manage and customize the application with less or no assistance from the Software Provider.

// The Solution

After evaluating various platforms and products, customer finally chose CelloSaaS Multi-Tenant Framework to help them SaaS-ify and simplify their existing system. CelloSaaS helped them in realizing the dream of making their application as a Pure Play SaaS Application with all the below features

- ✔ Customer Management
- ✔ Subscription Plans
- ✔ Fully tested and secured Security system
- ✔ Recurring Billing Engine with Post and Pre Paid Support
- ✔ Tax Reports
- ✔ Discounts and Coupons
- ✔ Self Service Customer Onboarding
- ✔ Support for Manual Billing
- ✔ Event Auditing
- ✔ Notification System

All the above with minimal integration with Service Oriented Architecture (SOA). Our Customer was able to integrate CelloSaaS with the business application in as less as 12 days leveraging all the above feature sets.

Dealing with our product and our Management & Support Team, our Customer quoted TechCello as the one of the elegant and flexible product to make any SaaS systems to automate the recurring invoices and billing management.

// Get in touch

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